

## Tulmar Safety Systems Announces Regional Sales Representation and MRO support capability for the UK and the Middle East.

**Hawkesbury, ON, Canada (October 8, 2020)** – Tulmar Safety Systems Inc. (Tulmar), a leading provider of aircraft cabin products and training equipment for cabin crew as well as repair and overhaul services on safety equipment announces it signed an agreement with Reheat Aero for representation and sales development.

Reheat Aero, is a UK-based world-renowned provider of one-stop shop aftermarket solutions for a wide range of aircraft galley equipment and cabin interior products. Established 22 years ago, Reheat has grown its reputation with several of the world's largest airlines. It operates from its headquarters near Farnborough airport in the UK.

Reheat will assist Tulmar in developing its markets in the UK and Ireland, as well as in the following countries located in the Middle East: Bahrain, Kuwait, Oman, Qatar, Saudi Arabia, the United Arab Emirates.

“Neil Watkins and his team have done a fantastic job creating a recognizable brand which inspires a great level of trust. As we seek to increase our global presence, we believe that Neil’s relationships with key decision makers, built over 2 decades will help us achieve our growth targets in these regions. The relationship also opens the door to providing our customers with on-site support through Reheat’s maintenance bases.” commented Patrick Phillips, Vice President Business Development at Tulmar.



Specially designed and built cabin crew training equipment.

Neil Watkins, Reheat Aero Managing Director said “I am delighted that we will be working with Tulmar Safety Systems to help grow sales across our UK, Ireland and Middle East customer base. Both Reheat and Tulmar see great opportunities for Tulmar’s products and we believe the relationship provides a strong and mutually beneficial fit to our portfolio of products and services we supply to support the aircraft cabin market”

Tulmar’s flagship products for civil aviation include its line of training equipment for the cabin crew of airlines. These are specially designed to withstand the rigors of repeated training cycles over months and years. Also, in July 2019 Tulmar added the Baby Bassinet to its line of safety products. The Baby Bassinet is installed in the cabin of aircraft for long-haul flights.



Tulmar Baby Bassinet

## About Tulmar

Tulmar Safety Systems Inc. is a fully integrated designer and manufacturer of engineered protective equipment and survivability solutions for the aerospace and defense markets worldwide. The company's products range from highly specialized protection equipment for military vehicles to inflatable life support and flotation products for military and aerospace applications. Tulmar's cabin safety training equipment is sold to airlines around the world. Products are supported through a fully certified repair and overhaul division.

To reach Neil Watkins

[neil@reheat.aero](mailto:neil@reheat.aero)

###

### **For More Information Contact:**

Denise Newton

**Inside Sales Coordinator**

Tulmar Safety Systems Inc.

+1-613-632-1282 x 222

[dnewton@tulmar.com](mailto:dnewton@tulmar.com)